



2016 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES NORTHERN VIRGINIA NURSING FACILITY EXCERPTS

Making healthcare transparent to the public helps consumers and businesses make better healthcare purchasing decisions. VHI's **2016 Industry Report** includes important information for consumers on how much nursing homes are paid, staffing levels and profit margins. All indicators are on the web or in the easy-to-use files on the CD found in the publication. Use this report along with VHI's quality of care and pricing information for a complete cost and quality picture of approximately 250 Virginia nursing homes. Find this and more at http://vhi.org/nursing_compare.asp

Northern Virginia Nursing Facilities	Tax Status	Patient Days	\$ Paid/ Patient Day	Hours/ Patient Day	Total Margin	Medicaid Participation
Birmingham Green	NP	62,130	\$246	6.97	6.92%	85.76%
Burke Health & Rehabilitation Center	P	38,150	\$214	4.26	3.34%	22.46%
Carriage Hill Health & Rehab Center	P	50,771	\$200	4.17	4.45%	41.74%
Cherrydale Health & Rehabilitation Center	P	82,483	\$192	4.53	4.49%	80.71%
Commonwealth Health and Rehab Center	P	47,536	\$206	4.68	4.18%	65.94%
Culpeper Health & Rehabilitation Center	P	54,759	\$165	4.12	6.16%	72.64%
Envoy Health Care of Woodbridge	P	40,071	\$182	3.23	-3.50%	54.91%
Envoy Health of Alexandria	P	37,363	\$203	3.52	1.60%	65.02%
Fairfax Nursing Center, Inc	P	62,436	\$196	6.99	-1.65%	44.97%
Falls Run Nursing and Rehabilitation	P	28,894	\$167	3.23	7.77%	53.46%
Fauquier Health Rehabilitation & Nursing Center	P	37,859	\$195	5.54	9.74%	51.06%
Gainesville Health & Rehabilitation Center	P	41,341	\$198	4.41	0.37%	45.15%
Golden LivingCenter - Fredricksburg	P	47,418	\$158	3.55	2.04%	85.94%
Golden LivingCenter - Rose Hill	P	36,851	\$168	3.14	7.54%	71.16%
Golden LivingCenter - Sleepy Hollow	P	65,162	\$190	4.13	-2.33%	84.65%
Heritage Hall - Front Royal	P	20,927	\$181	4.23	8.09%	69.64%
Heritage Hall - King George	P	34,712	\$154	4.08	3.40%	41.81%
Heritage Hall - Leesburg	P	53,715	\$217	4.76	8.16%	43.38%
Illiff Nursing & Rehabilitation Center	P	36,848	\$270	5.57	4.74%	78.72%
Jefferson, The	P	10,016	\$212	3.41	1.89%	0.00%
Leewood Healthcare Center	P	43,412	\$210	7.30	5.44%	62.30%
Loudoun Nursing & Rehabilitation Center	NP	35,228	\$199	3.64	-1.42%	50.52%
Manassas Health and Rehabilitation Center	P	41,417	\$203	4.21	5.10%	52.65%
Manor Care of Alexandria VA, LLC	P	29,667	\$204	4.20	2.16%	57.12%
Manor Care of Arlington VA, LLC	P	46,367	\$203	4.35	-0.84%	59.39%
Manor Care-Fair Oaks of Fairfax VA, LLC	P	46,634	\$203	3.87	-0.13%	54.84%
Mount Vernon Nursing & Rehabilitation Center	P	31,552	\$254	6.57	-4.84%	39.63%
Oak Springs of Warrenton	P	35,574	\$190	5.16	1.26%	69.46%
Potomac Falls Health and Rehab Center	NP	52,322	\$221	4.38	1.14%	43.14%
Regency Care of Arlington	P	44,681	\$188	4.29	3.43%	73.71%

Northern Virginia Nursing Facilities	Tax Status	Patient Days	\$ Paid/ Patient Day	Hours/ Patient Day	Total Margin	Medicaid Participation
Woodbine Nursing & Rehabilitation Center	P	101,021	\$220	4.66	6.57%	69.17%
Woodmont Center	P	36,822	\$221	4.27	2.99%	51.09%
Regional Medians			\$202	4.26	3.37%	56.02%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Patient Days – The total number occupied bed days for the reporting period.

Dollars Paid per Patient Day - The average dollar amount expected to be collected per adjusted patient day. The desired direction is toward a lower score.

Hours per Patient Day - The average number of hours the facility paid to employees or an agency, per adjusted patient day. The desired direction is toward a lower score.

Total Margin (%) - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.

Medicaid Participation - Percentage of Medicaid patient days in relation to total patient days. The desired direction is toward a higher score.