



2017 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES NORTHERN VIRGINIA NURSING FACILITY EXCERPTS

Making healthcare transparent to the public helps consumers and businesses make better healthcare purchasing decisions. VHI's 2017 Industry Report includes important information on how much nursing homes are paid, staffing levels and profit margins. All indicators are on the web or in the easy-to-use files on the CD found in the publication. Use this report along with VHI's quality of care and pricing information for a complete cost and quality picture of approximately 250 Virginia nursing homes. Find this and more at http://vhi.org/nursing_compare.asp

Northern Virginia Nursing Facilities	Tax Status	Patient Days	\$ Paid/ Patient Day	Hours/ Patient Day	Total Margin	Medicaid Participation
Birmingham Green	NP	62,440	\$242	7.3	8.1%	88.7%
Burke Health & Rehabilitation Center	P	40,366	\$225	4.4	5.2%	27.6%
Cherrydale Health & Rehabilitation Center	P	82,540	\$195	4.1	4.1%	81.0%
Dulles Health and Rehab Center	P	51,221	\$195	4.1	2.3%	56.6%
Envoy Health Care of Woodbridge	P	38,025	\$181	3.6	-9.2%	60.3%
Envoy Health of Alexandria	P	36,564	\$200	3.4	-0.6%	65.0%
Fairfax Nursing Center, Inc	P	66,180	\$196	6.6	1.5%	54.2%
Gainesville Health & Rehabilitation Center	P	41,026	\$196	4.1	1.7%	46.3%
Heritage Hall - Leesburg	P	54,344	\$227	4.9	8.7%	37.9%
Iliff Nursing & Rehabilitation Center	P	43,217	\$237	5.0	-0.3%	79.1%
Jefferson, The	P	10,000	\$211	3.4	1.3%	0.0%
Leewood Healthcare Center	P	43,965	\$221	6.4	2.7%	67.2%
Loudoun Nursing & Rehabilitation Center	NP	35,128	\$197	3.6	1.7%	53.0%
Manassas Health and Rehabilitation Center	P	41,159	\$207	4.3	4.1%	50.5%
Manor Care of Alexandria VA, LLC	P	29,898	\$200	4.1	2.2%	58.7%
Manor Care of Arlington VA, LLC	P	44,774	\$200	4.1	-3.3%	56.8%
Manor Care-Fair Oaks of Fairfax VA, LLC	P	46,887	\$212	3.9	1.1%	53.2%
Mount Vernon Nursing & Rehabilitation Center	P	30,364	\$207	5.8	-15.3%	45.2%
Potomac Falls Health and Rehab Center	P	52,047	\$207	4.1	0.6%	36.1%
Regency Care of Arlington LLC	P	53,807	\$199	4.5	-5.2%	69.2%
Sleepy Hollow Health & Rehab Center	P	64,760	\$192	4.3	1.2%	84.3%
Woodbine Nursing & Rehabilitation Center	P	99,286	\$220	4.6	6.4%	68.4%
Regional Medians			\$204	4.2	1.6%	56.7%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Patient Days – The total number occupied bed days for the reporting period.

Dollars Paid per Patient Day - The average dollar amount expected to be collected per adjusted patient day. The desired direction is toward a lower score.

Hours per Patient Day - The average number of hours the facility paid to employees or an agency, per adjusted patient day. The desired direction is toward a lower score.

Total Margin (%) - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.

Medicaid Participation - Percentage of Medicaid patient days in relation to total patient days. The desired direction is toward a higher score.