



2018 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES NORTHWESTERN HOSPITAL EXCERPTS

Making healthcare information transparent to the public helps consumers and businesses make better healthcare decisions. Below are a few select efficiency measures from Virginia Health Information's **2018 Industry Report: Virginia Hospitals and Nursing Facilities**. The full report contains more detailed information on how much hospitals are paid, their charity care, staffing levels and profit margins. The Composite Efficiency and Productivity Score is an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at www.vhi.org or in the easy-to-use files on the CD found in the publication.

Northwestern Virginia Acute Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
★Augusta Health	NP	2.2	\$8,337	13.3%	18.0%	5.8%
Fauquier Hospital - Hospital in Northern Virginia	P	3.1	\$10,114	17.9%	17.9%	7.9%
★Mary Washington Hospital	NP	2.2	\$7,629	3.5%	4.8%	6.3%
Novant Health UVA Health System Culpeper Hospital	NP	2.7	\$7,483	2.5%	2.6%	9.6%
Sentara Martha Jefferson Hospital	NP	2.6	\$8,387	2.6%	2.7%	5.1%
Sentara RMH Medical Center	NP	3.0	\$10,835	9.2%	9.2%	7.4%
★Spotsylvania Regional Medical Center	P	2.2	\$6,648	-7.8%	-7.8%	1.0%
Stafford Hospital Center	NP	2.7	\$8,000	7.7%	8.3%	7.9%
University of Virginia Medical Center	NP	3.1	\$15,130	5.1%	7.4%	6.7%
Valley Health Warren Memorial Hospital	NP	3.8	\$8,586	-13.9%	-16.6%	10.9%
Valley Health Winchester Medical Center	NP	2.7	\$9,248	8.6%	8.6%	4.9%
Regional Medians			\$8,387	5.1%	7.4%	6.7%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Composite Efficiency and Productivity Score –The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5. The hospital with the best CEP Score is noted with a ★.

Dollars Paid Per Admission - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

Operating Margin (%) – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

Total Margin (%) – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care and bad debt (converted to a cost basis,) and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.

VIRGINIA HEALTH INFORMATION

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