



2017 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES CENTRAL VIRGINIA HOSPITAL EXCERPTS

Employers and healthcare purchasers want to spend their healthcare dollars wisely. Finding the best value in healthcare often means choosing hospitals that provide services based on good science while avoiding duplicative and unnecessary services. Making healthcare information transparent to the public helps consumers and businesses make better healthcare decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's *2017 Industry Report: Virginia Hospitals and Nursing Facilities*. The Industry Report contains important information on how much hospitals are paid, charity care provided, staffing levels and profit margins. For the bottom line on efficiency, the Composite Efficiency and Productivity Score is an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at www.vhi.org or in the easy-to-use files on the CD found in the publication.

Central Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admission	Operating Margin	Total Margin	Charity Care
Bon Secours Memorial Regional Medical Center	NP	1.6	\$ 8,907	5.2%	3.5%	4.4%
Bon Secours Richmond Community Hospital	NP	2.2	\$ 8,306	31.1%	30.8%	6.2%
Bon Secours St. Francis Medical Center	NP	2.3	\$ 10,264	6.1%	5.3%	5.0%
Bon Secours St. Mary's Hospital	NP	2.3	\$ 11,165	8.0%	8.5%	3.7%
Centra Southside Community Hospital	NP	2.0	\$ 7,349	19.0%	19.5%	6.4%
CJW Medical Center	P	2.6	\$ 11,897	9.1%	9.1%	9.7%
Henrico Doctors' Hospital	P	3.1	\$ 13,104	13.4%	13.4%	9.0%
John Randolph Medical Center	P	3.0	\$ 9,793	-2.7%	-2.7%	2.4%
Sentara Halifax Regional Hospital	NP	3.2	\$ 8,839	-5.9%	-2.9%	6.6%
Southern Virginia Regional Medical Center	P	3.9	\$ 12,742	-26.4%	-26.4%	7.9%
Southside Regional Medical Center	P	2.1	\$ 8,880	1.3%	1.3%	7.7%
VCU Community Memorial Hospital	NP	3.3	\$ 12,490	7.1%	11.2%	9.5%
VCU Health System	NP	2.9	\$ 15,572	9.2%	8.2%	3.7%
Regional Medians			\$ 10,264	7.1%	8.2%	6.4%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Composite Efficiency and Productivity Score –The average of ten select indicator quartiles. The desired direction is toward a lower score. The Statewide average score is 2.5.

Dollars Paid Per Admission - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage-price index and patient severity of illness. The desired direction is toward a lower score.

Operating Margin (%) – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

Total Margin (%) – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care and bad debt (converted to a cost basis) and taxes that the facility incurred in relation to its total expenses. The desired direction is toward a higher value.



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Eastern Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admission	Operating Margin	Total Margin	Charity Care
Bon Secours DePaul Medical Center	NP	3.1	\$9,006	-6.3%	-6.4%	9.2%
Bon Secours Mary Immaculate Hospital	NP	2.2	\$9,183	8.6%	8.8%	5.4%
Bon Secours Maryview Medical Center	NP	2.4	\$8,154	0.0%	0.5%	8.7%
Chesapeake Regional Medical Center	NP	2.0	\$8,170	1.0%	0.2%	7.0%
Riverside Doctors' Hospital Williamsburg	NP	2.4	\$8,232	-11.7%	-11.7%	12.4%
Riverside Regional Medical Center	NP	2.1	\$9,514	9.6%	9.6%	8.4%
Riverside Shore Memorial Hospital	NP	2.5	\$9,893	1.2%	-3.2%	10.0%
Riverside Tappahannock Hospital	NP	2.3	\$9,459	4.8%	4.8%	10.9%
Riverside Walter Reed Hospital	NP	1.6	\$7,999	11.9%	11.9%	9.4%
Sentara Careplex Hospital	NP	1.9	\$8,971	22.0%	22.0%	7.4%
Sentara Leigh Hospital	NP	2.0	\$9,239	12.7%	12.7%	7.8%
Sentara Norfolk General Hospital	NP	2.3	\$11,696	11.0%	11.0%	8.2%
Sentara Obici Hospital	NP	2.2	\$8,848	6.8%	6.9%	9.8%
Sentara Princess Anne Hospital	NP	2.4	\$10,130	13.1%	13.2%	7.4%
Sentara Virginia Beach General Hospital	NP	2.0	\$9,463	11.6%	11.6%	9.0%
Sentara Williamsburg Regional Medical Center	NP	2.9	\$9,469	6.1%	6.1%	6.7%
Southampton Memorial Hospital	P	3.9	\$17,891	25.9%	25.9%	-3.3%
Regional Medians			\$9,239	8.6%	8.8%	8.4%

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Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care and bad debt (converted to a cost basis) and taxes that the facility incurred in relation to its total expenses. The desired direction is toward a higher value.



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Northern Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admission	Operating Margin	Total Margin	Charity Care
Inova Alexandria Hospital	NP	2.1	\$10,241	12.7%	12.7%	8.9%
Inova Fair Oaks Hospital	NP	2.0	\$10,392	19.7%	19.7%	5.4%
Inova Fairfax Hospital	NP	2.8	\$12,727	10.7%	10.8%	6.7%
Inova Loudoun Hospital	NP	1.8	\$9,575	13.9%	17.1%	6.6%
Inova Mount Vernon Hospital	NP	2.9	\$11,307	6.8%	6.9%	8.1%
Novant Health UVA Health System Haymarket Medical Center	NP	1.6	\$7,792	9.9%	9.9%	5.3%
Novant Health UVA Health System Prince William Medical Center	NP	2.2	\$8,182	-12.8%	-12.8%	10.1%
Reston Hospital Center	P	2.2	\$11,663	15.6%	15.6%	13.9%
Sentara Northern Virginia Medical Center	NP	2.7	\$10,148	0.3%	0.3%	12.8%
Stone Springs Hospital Center	P	3.8	\$10,201	-47.4%	-47.4%	-16.7%
Virginia Hospital Center	NP	1.4	\$7,249	9.5%	15.8%	4.5%
Regional Medians			\$10,201	9.9%	10.8%	6.7%

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Operating Margin (%) – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

Total Margin (%) – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care and bad debt (converted to a cost basis) and taxes that the facility incurred in relation to its total expenses. The desired direction is toward a higher value.



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Northwestern Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admission	Operating Margin	Total Margin	Charity Care
Augusta Health	NP	2.5	\$10,284	11.4%	15.0%	6.0%
Fauquier Hospital - Hospital in Northern Virginia	P	3.2	\$11,388	15.5%	15.5%	7.8%
Martha Jefferson Hospital	NP	2.1	\$7,621	1.8%	1.9%	6.3%
Mary Washington Hospital	NP	2.0	\$8,429	3.6%	3.9%	7.1%
Novant Health UVA Health System Culpeper Hospital	NP	2.3	\$7,281	5.1%	5.1%	8.4%
Sentara RMH Medical Center	NP	3.3	\$11,538	6.1%	6.1%	7.7%
Spotsylvania Regional Medical Center	P	2.4	\$7,877	-13.1%	-13.1%	-2.1%
Stafford Hospital Center	NP	2.3	\$9,373	10.4%	12.8%	8.0%
University of Virginia Medical Center	NP	2.9	\$15,204	4.9%	5.8%	7.0%
Valley Health Warren Memorial Hospital	NP	3.7	\$10,423	-13.8%	-12.8%	10.6%
Valley Health Winchester Medical Center	NP	2.2	\$9,487	8.1%	9.3%	4.7%
Regional Medians			\$9,487	5.1%	5.8%	7.1%

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Southwestern Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admission	Operating Margin	Total Margin	Charity Care
Bedford Memorial Hospital	NP	2.7	\$6,635	0.2%	0.2%	6.3%
Buchanan General Hospital	NP	3.2	\$8,872	0.5%	1.7%	7.3%
Carilion Franklin Memorial Hospital	NP	2.2	\$7,556	3.1%	3.3%	13.7%
Carilion Medical Center	NP	2.6	\$12,981	5.4%	7.9%	6.9%
Carilion New River Valley dba St. Albans	NP	2.7	\$10,497	13.6%	16.2%	9.3%
Carilion Tazewell Community Hospital	NP	3.0	\$8,008	-10.5%	-10.5%	12.1%
Centra Health	NP	2.5	\$9,665	13.4%	6.2%	4.4%
Clinch Valley Medical Center	P	3.0	\$10,426	0.9%	0.9%	16.8%
Danville Regional Medical Center	P	2.4	\$10,332	5.5%	5.5%	11.3%
Johnston Memorial Hospital	NP	1.7	\$7,591	12.5%	14.6%	3.9%
LewisGale Hospital - Alleghany	P	2.5	\$8,747	6.5%	6.5%	6.3%
LewisGale Hospital Montgomery	P	1.6	\$10,014	19.4%	19.4%	18.8%
LewisGale Hospital Pulaski	P	2.4	\$7,627	-6.2%	-6.2%	0.7%
LewisGale Medical Center	P	2.4	\$10,419	11.0%	11.0%	12.7%
Memorial Hospital of Martinsville & Henry County	P	1.8	\$9,412	11.0%	11.0%	13.1%
Norton Community Hospital	NP	2.1	\$7,481	14.0%	15.2%	5.1%
Russell County Medical Center	NP	3.0	\$7,095	-17.3%	-17.4%	6.3%
Smyth County Community Hospital	NP	3.0	\$7,775	-7.4%	-4.0%	4.1%
Twin County Regional Hospital	P	2.8	\$8,757	1.8%	1.8%	8.2%
Wellmont Lonesome Pine Mt. View Hospital	NP	2.0	\$7,827	2.9%	2.9%	9.3%
Wythe County Community Hospital	P	2.3	\$11,545	16.9%	16.9%	8.2%
Regional Medians			\$8,757	5.4%	5.5%	8.2%

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