



2016 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES SOUTHWESTERN NURSING FACILITY EXCERPTS

Making healthcare transparent to the public helps consumers and businesses make better healthcare purchasing decisions. VHI's **2016 Industry Report** includes important information for consumers on how much nursing homes are paid, staffing levels and profit margins. All indicators are on the web or in the easy-to-use files on the CD found in the publication. Use this report along with VHI's quality of care and pricing information for a complete cost and quality picture of approximately 250 Virginia nursing homes. Find this and more at http://vhi.org/nursing_compare.asp

Southwestern Virginia Nursing Facilities	Tax Status	Patient Days	\$ Paid/Patient Day	Hours/Patient Day	Total Margin	Medicaid Participation
Abingdon Health & Rehab Center	P	40,023	\$155	3.39	4.64%	51.42%
AFS of BASTIAN	NP	16,875	\$131	4.26	-16.08%	82.38%
Appomattox Health & Rehabilitation Center	P	19,862	\$162	4.26	8.17%	59.78%
Autumn Care of Altavista	P	38,028	\$162	4.48	3.96%	65.24%
Avante at Lynchburg, Inc.	P	37,906	\$170	6.93	-9.39%	75.56%
Avante at Roanoke	P	29,813	\$207	7.60	-9.77%	89.45%
Bedford County Nursing Home	NP	31,125	\$212	6.38	21.86%	75.54%
Berkshire Health & Rehabilitation Center	P	61,655	\$169	4.17	9.41%	68.82%
Blue Ridge Nursing Center	P	54,991	\$136	4.49	0.49%	74.06%
Blue Ridge Rehab Center	P	99,637	\$116	3.51	3.66%	83.12%
Brian Center Health & Rehab. - Alleghany	NP	19,495	\$116	3.55	16.30%	40.80%
Brian Center Nursing Care - Fincastle	NP	19,093	\$282	4.66	-3.86%	84.59%
Carrington Place at Botetourt Commons	P	30,135	\$177	4.70	3.03%	55.28%
Carrington Place at Rural Retreat	P	26,673	\$150	4.43	0.95%	71.55%
Carrington Place at Wytheville	P	36,696	\$148	4.77	4.03%	53.25%
Carrington, The	P	23,503	\$154	5.60	3.30%	61.46%
Chatham Health and Rehabilitation Center	P	26,311	\$144	3.54	5.78%	69.28%
Fairmont Crossing Nursing Home	NP	39,933	\$164	4.52	8.72%	62.51%
Francis Marion Manor Health & Rehabilitation	NP	34,496	\$124	3.20	5.39%	23.63%
Franklin Health & Rehabilitation Center	P	39,388	\$163	4.40	2.56%	68.42%
Friendship Health and Rehab Center, Inc.	NP	128,874	\$167	4.36	6.88%	66.53%
Genesis ElderCare Westwood	P	20,773	\$204	5.47	-60.37%	58.12%
Golden LivingCenter - Alleghany	P	37,557	\$136	3.59	1.57%	90.29%
Golden LivingCenter - Blue Ridge	P	37,228	\$128	3.12	0.75%	79.72%
Golden LivingCenter - Martinsville	P	43,460	\$127	3.24	-3.86%	87.53%
Grace Healthcare of Abingdon	P	36,927	\$120	4.27	-10.75%	71.41%
Grayson Nursing & Rehabilitation Center	P	42,130	\$149	3.47	-5.08%	64.53%
Gretna Health & Rehabilitation Center	P	31,256	\$161	3.84	5.77%	57.27%
Guggenheimer Nursing Home	NP	33,936	\$167	4.85	2.38%	52.44%
Heritage Hall - Big Stone Gap	P	57,508	\$129	3.82	5.65%	69.21%
Heritage Hall - Blacksburg	P	50,671	\$158	4.13	5.33%	52.38%
Heritage Hall - Brookneal	P	20,118	\$151	4.32	7.65%	69.51%
Heritage Hall - Clintwood	P	32,337	\$119	3.56	8.94%	82.37%
Heritage Hall - Grundy	P	37,441	\$135	3.84	7.47%	73.09%
Heritage Hall - Laurel Meadows	P	20,108	\$140	3.87	7.89%	70.97%

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Heritage Hall - Rich Creek	P	36,703	\$161	4.59	7.60%	54.42%
Heritage Hall - Tazewell	P	50,555	\$142	4.09	4.19%	68.84%
Heritage Hall - Wise	P	30,810	\$132	4.21	1.80%	70.99%
Highland Ridge Rehab Center	P	44,150	\$157	4.68	2.95%	69.25%
Lee Health and Rehab Center	P	38,762	\$136	3.62	3.31%	71.81%
Liberty Ridge Health and Rehabilitation Center	NP	28,578	\$156	3.46	6.02%	56.32%
Lynchburg Health & Rehabilitation Center	P	56,311	\$159	4.25	7.94%	71.50%
Maple Grove Health Care Center	NP	17,634	\$96	2.68	-3.97%	52.78%
Medical Care Center-Lynchburg VA, LLC	P	28,187	\$156	4.10	-4.19%	65.09%
NHC Healthcare, Bristol	P	37,313	\$169	3.99	-5.69%	32.40%
Our Lady of the Valley	NP	24,265	\$222	7.29	26.18%	39.31%
Pheasant Ridge Nursing & Rehab Center	P	33,265	\$176	2.96	-3.75%	48.08%
Piney Forest Health & Rehabilitation Center	P	38,956	\$150	4.16	1.40%	81.65%
Pulaski Health & Rehabilitation Center	P	30,350	\$158	3.99	6.42%	63.69%
Radford Health and Rehabilitation Center	P	30,167	\$170	4.01	0.85%	30.78%
Raleigh Court Health & Rehabilitation Center	P	41,247	\$179	4.12	7.57%	51.00%
Richfield Recovery and Care Center	NP	90,634	\$180	4.11	-8.47%	65.94%
Ridgecrest Manor Nursing and Rehabilitation	P	39,565	\$135	3.44	9.99%	84.61%
Riverside Health & Rehabilitation Center	P	62,417	\$155	3.87	7.73%	65.37%
Roman Eagle Rehabilitation and Health Care Center, Inc.	NP	106,529	\$154	4.64	8.00%	68.57%
Saber Healthcare Nova Health and Rehabilitation Center	NP	29,969	\$141	3.56	9.88%	70.57%
Salem Health & Rehabilitation Center	P	76,134	\$161	4.19	8.65%	73.77%
Skyline Nursing and Rehabilitation Center	P	29,754	\$145	3.03	-16.22%	68.93%
Snyder Nursing Home	NP	15,853	\$195	7.35	2.16%	55.37%
South Roanoke Nursing Home	P	31,240	\$183	5.28	9.96%	24.66%
Springtree Health & Rehabilitation Center	P	40,609	\$175	3.96	6.20%	49.41%
Stanleytown Health & Rehabilitation Center	P	42,020	\$154	3.58	5.97%	38.74%
Stratford Healthcare Center	P	19,774	\$137	3.62	3.70%	66.01%
Summit Health & Rehabilitation Center	NP	41,007	\$171	4.33	13.52%	39.14%
The Wybe & Marietje Kroontje Health Care Center	NP	19,046	\$309	9.20	5.27%	38.88%
Trinity Mission Health & Rehab of Hillsville	P	20,756	\$129	4.42	-10.60%	80.55%
Trinity Mission Health & Rehab of Rocky Mount	P	52,939	\$135	3.88	-3.45%	81.16%
Valley Health Care Center	P	56,056	\$113	3.53	4.50%	66.05%
Virginia Veterans Care Center	NP	60,987	\$210	5.29	9.24%	37.99%
Waddell Nursing Home	P	46,812	\$149	4.47	4.93%	60.37%
Woodhaven Nursing Home	P	10,669	\$124	6.63	2.48%	0.00%
Woodlands Health and Rehab	P	19,974	\$140	3.91	2.40%	74.67%
Regional Medians			\$154	4.14	4.11%	66.03%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Patient Days – The total number occupied bed days for the reporting period.

Dollars Paid per Patient Day - The average dollar amount expected to be collected per adjusted patient day. The desired direction is toward a lower score.

Hours per Patient Day - The average number of hours the facility paid to employees or an agency, per adjusted patient day. The desired direction is toward a lower score.

Total Margin (%) - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.

Medicaid Participation - Percentage of Medicaid patient days in relation to total patient days. The desired direction is toward a higher score.