



2016 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES NORTHERN VIRGINIA HOSPITAL EXCERPTS

Employers and healthcare purchasers want to spend their healthcare dollars wisely. Finding the best value in healthcare often means choosing hospitals that provide services based on good science while avoiding duplicative and unnecessary services. Making healthcare information transparent to the public helps consumers and businesses make better healthcare decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's **2016 Industry Report: Virginia Hospitals and Nursing Facilities**. Designed for businesses and large purchasers, the report contains important information on how much hospitals are paid, charity care, staffing levels and profit margins. For the bottom line on efficiency, the Composite Efficiency and Productivity Score is an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at www.vhi.org or in the easy-to-use files on the CD found in the publication.

Northern Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
Haymarket Medical Center	NP	1.9	\$9,012	11.6%	11.6%	16.3%
Inova Alexandria Hospital	NP	2.4	\$10,390	17.0%	17.0%	12.2%
Inova Fair Oaks Hospital	NP	1.7	\$10,400	21.6%	21.6%	7.1%
Inova Fairfax Hospital	NP	2.3	\$10,664	9.5%	9.6%	8.5%
Inova Loudoun Hospital	NP	1.9	\$9,729	14.1%	16.1%	9.8%
Inova Mount Vernon Hospital	NP	2.8	\$10,924	2.0%	2.0%	9.8%
Novant Health Prince William Medical Center	NP	1.5	\$7,304	-8.7%	-11.7%	18.3%
Reston Hospital Center	P	2.1	\$11,069	16.6%	16.6%	14.6%
Sentara Northern Virginia Medical Center	NP	2.6	\$9,728	4.4%	4.4%	20.9%
Virginia Hospital Center	NP	1.3	\$7,433	10.8%	7.5%	8.9%
Regional Medians			\$10,059	11.2%	10.6%	11.0%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Composite Efficiency and Productivity Score –The average of ten select indicator quartile scores. The desired direction is toward a lower score. The Statewide average score is 2.5.

Dollars Paid Per Admission - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

Operating Margin (%) – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

Total Margin (%) – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.