



2016 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES EASTERN VIRGINIA HOSPITAL EXCERPTS

Employers and healthcare purchasers want to spend their healthcare dollars wisely. Finding the best value in healthcare often means choosing hospitals that provide services based on good science while avoiding duplicative and unnecessary services. Making healthcare information transparent to the public helps consumers and businesses make better healthcare decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's **2016 Industry Report: Virginia Hospitals and Nursing Facilities**. Designed for businesses and large purchasers, the report contains important information on how much hospitals are paid, charity care, staffing levels and profit margins. For the bottom line on efficiency, the Composite Efficiency and Productivity Score is an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at www.vhi.org or in the easy-to-use files on the CD found in the publication.

Eastern Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
Bon Secours DePaul Medical Center	NP	2.9	\$8,963	-4.8%	-4.9%	14.3%
Bon Secours Mary Immaculate Hospital	NP	2.3	\$10,049	9.9%	9.6%	9.5%
Bon Secours Maryview Medical Center	NP	2.3	\$8,418	0.0%	0.2%	13.1%
Bon Secours Rappahannock General Hospital	NP	3.0	\$8,143	-4.0%	9.4%	10.9%
Chesapeake Regional Medical Center	NP	1.9	\$8,986	1.9%	2.2%	19.1%
Children's Hospital of The King's Daughters	NP	3.1	\$18,006	9.6%	12.2%	4.4%
Hampton Roads Specialty Hospital	NP	1	\$20,157	-10.3%	-10.3%	1.43%
Hospital for Extended Recovery	NP	1	\$27,159	1.3%	1.7%	0.74%
Lake Taylor Transitional Care Hospital	NP	3.1	\$36,412	20.2%	20.5%	0.1%
Riverside Doctors' Hospital Williamsburg	NP	2.8	\$9,322	-9.4%	-9.4%	17.4%
Riverside Regional Medical Center	NP	1.9	\$9,694	11.7%	11.7%	16.5%
Riverside Shore Memorial Hospital	NP	2.7	\$10,085	0.1%	0.1%	20.9%
Riverside Tappahannock Hospital	NP	1.9	\$9,301	7.5%	7.5%	19.4%
Riverside Walter Reed Hospital	NP	1.5	\$8,271	11.6%	11.6%	21.6%
Sentara Careplex Hospital	NP	1.9	\$8,602	9.1%	9.1%	19.0%
Sentara Leigh Hospital	NP	1.6	\$8,613	12.6%	12.6%	12.9%
Sentara Norfolk General Hospital	NP	2.3	\$11,434	10.2%	10.2%	13.1%
Sentara Obici Hospital	NP	2.0	\$8,500	7.2%	7.4%	15.9%
Sentara Princess Anne Hospital	NP	2.5	\$9,985	11.5%	8.4%	13.1%
Sentara Virginia Beach General Hospital	NP	1.8	\$9,003	12.6%	12.6%	15.5%
Sentara Williamsburg Regional Medical Center	NP	3.0	\$9,083	2.0%	2.0%	11.0%
Southampton Memorial Hospital	P	4.0	\$11,602	-14.7%	-14.6%	11.9%
Regional Medians			\$9,192	8.3%	8.7%	13.7%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Composite Efficiency and Productivity Score –The average of ten select indicator quartile scores. The desired direction is toward a lower score. The Statewide average score is 2.5.

Dollars Paid Per Admission - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

Operating Margin (%) – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

Total Margin (%) – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.